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and the customer. This highly useful book compares and contrasts the new, agile contract with existing fixed-price or time-and-material contracts and clearly demonstrates how Agile/Scrum can be applied to the contract negotiation process.

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In short, a waterfall model creates a project mindset with clear task management, whereas an agile delivery model has a product mindset that is open to creativity and release management. A waterfall contract is "task rich," while the agile approach is more "feature rich." The future is agile

Contracting agile - best practices

Agile Contracts Builders of large-scale systems must continually align with customers and other stakeholders on what's being built. And they often must do so in the midst of continuous changes driven by development discoveries, evolving customer needs, changing technologies, and competitor innovations.

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Advanced Topic - Agile Contracts - Scaled Agile Framework

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The Agile fixed price is a contractual model agreed upon by suppliers and customers of IT projects that develop software using Agile methods. The model introduces an initial test phase after which budget, due date, and the way of steering the scope within the framework is agreed upon. This differs from traditional fixed-price contracts in that fixed-price contracts usually require a detailed and exact description of the subject matter of the contract in advance. Fixed price contracts aim at mini

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